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# **Polarean Senior Management Team**



### Successful, experienced healthcare professionals

		Selected Prior Company Affiliations
Christopher von Jako, PhD CEO & Executive Director	<ul> <li>Joined in 2023</li> <li>30+ years of global executive leadership experience in MedTech with a primary focus on capital image guidance equipment</li> <li>Led organisations in early-stage, expansion, and turnaround environments with five entities resulting in M&amp;A</li> </ul>	St. Jude Medical WedroTherm Medtronic  INTEGRA COVIDIEN RADIONICS  Trusted Accuracy
Charles Osborne CFO & Executive Director	<ul> <li>Joined in 2019</li> <li>30+ years of global life sciences experience, 20+ years as CFO</li> <li>Extensive public company, corporate partnering, and M&amp;A experience</li> </ul>	innocrin scynexis
Alex Dusek Chief Business Officer	<ul> <li>Joined in 2019</li> <li>25+ years of global executive commercial leadership in Pharma, Biotech, &amp; MedTech</li> <li>Led global pulmonary pharma product launches</li> </ul>	Boehringer Ingelheim  United Therapeutics
<b>Alan Huang, PhD</b> VP of Sales	<ul> <li>Joined in 2024</li> <li>15+ years of global business leadership experience in MedTech with a primary focus on capital image guidance equipment</li> <li>Experience in creating new markets and growing businesses with novel technologies.</li> </ul>	JOHNS HOPKINS  MEDICINE
<b>Chase Hall, MD</b> Chief Medical Advisor	<ul> <li>Joined in 2024</li> <li>Associate Professor of Medicine at the University of Kansas Medical Center in the Division of Pulmonary and Critical Care &amp; also serves as Associate Director at the University of Kansas Interstitial Lung Disease and Rare Lung Disease Clinic</li> </ul>	Washington University in St. Louis SCHOOL OF MEDICINE  BARNES HOSPital Hospital HealthCare
<b>Bastiaan Driehuys, PhD</b> Chief Scientific Officer & Founder	<ul> <li>Joined in 2012</li> <li>A Polarean founder and technology founder with over 100 peer-reviewed articles on hyperpolarised gases and holds over 30 patents in this area</li> <li>Professor in the Department of Radiology at Duke University Health System</li> </ul>	Amersham Health

## At a Glance



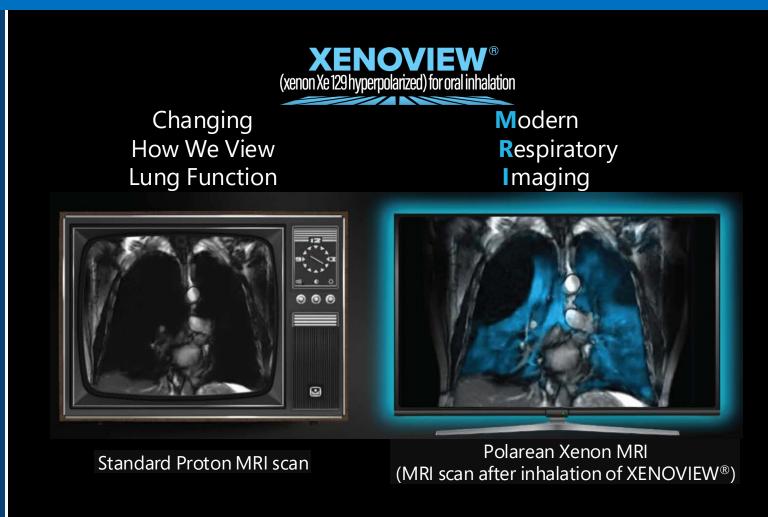
#### Revolutionising pulmonary medicine through direct visualisation of lung function

- Commercial-stage functional lung imaging company with 22 customers
- First and Only FDA-Approved Inhaled
   MRI Contrast Agent compatible with Philips, GEHC, and Siemens MRIs
- Favourable reimbursement for the

  10-second image strengthens hospital economics, fuelling adoption







# **Investment Opportunity**



### Significant unmet clinical need in improved lung disease diagnosis

**Pioneering Functional Imaging Platform with Reimbursement** 

Proprietary, non-invasive, radiationfree technology with a lucrative perpatient consumable revenue model

Massive Label Expansion U.S. Market

\$3B+\*

interstitial lung and pulmonary vascular diseases



Large U.S. Market with Unmet Clinical Need

\$2B+\*
obstructive lung disease
and cancer

**Industry Partnerships** 

Pharma and MedTech multifaceted growth avenues

# Why Polarean?



#### The Challenge

 Unexplained breathlessness is difficult to diagnose and manage and current lung functional testing cannot SEE the "Silent Zone"



The "Silent Zone" Screams Again
Kenneth R. Lutchen, PhD № 🖾

#### The Solution

Xenon MRI platform technology illuminates hidden disease in the "Silent Zone"

#### Multiple drivers fuel rising demand for innovative diagnostics including:

- Aging Population U.S. Census Bureau projects older adults (65+) will outnumber children by 2035
- Obesity Centers for Disease Control and Prevention say 41.9% of US population is obese
- Lung Cancer American Cancer Society estimates lung cancer as the second most common cancer, causing the most cancer deaths annually
- Rising Respiratory Costs Respiratory diseases are among the leading contributors to overall healthcare costs
- Strong Industry Tailwinds Respiratory Diagnostics Market & Respiratory Pharma Market showing strong growth
- Rare & Orphan Lung Disease Challenging for patients, physicians, and researchers



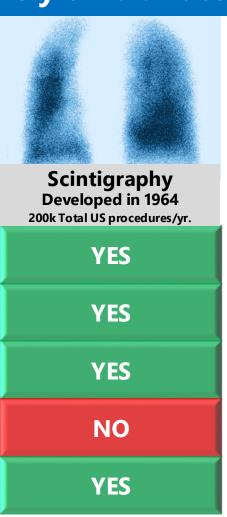
## **Decades Without Advancement**

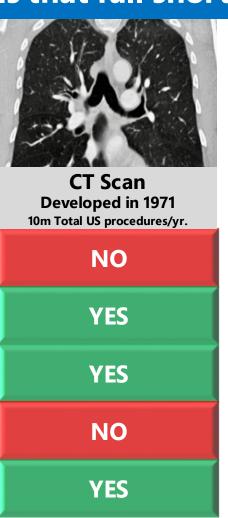


### Standard lung function tests rely on blunt tools that fall short

Spirometry **Developed in 1846** 15m US procedures/yr. **Functional YES, Global Only** Measure? Without using Ref. Equations? NO **Visualisation?** NO **Radiation-free?** YES **Effort** 

**NO (Variability)** 







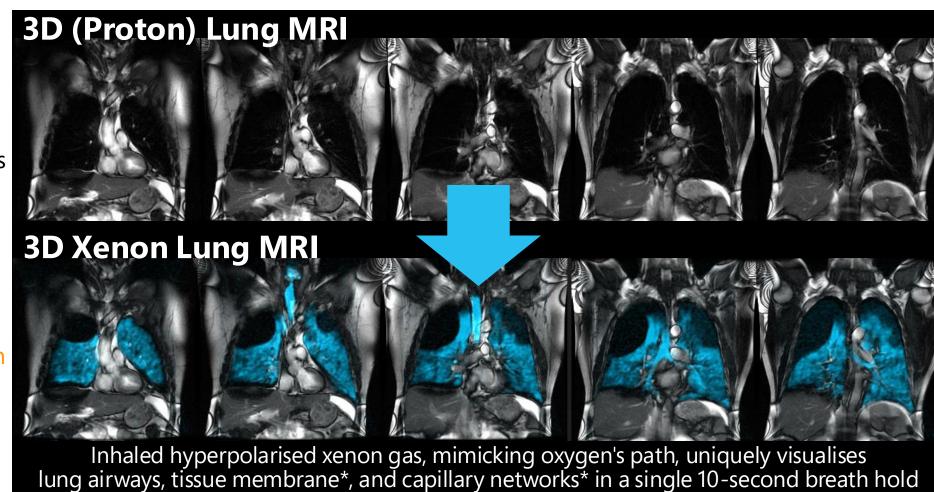
Independent?

# Introduce the Power and Safety of MRI to the Lung



#### Underutilisation of MRI in lung imaging until now

- Limitations with traditional (proton) lung MRI
  - Low proton density (87% of lungs are air)
  - Multiple air/tissue interfaces
  - Long acquisition times and cardiac and lung motion
- Benefits of Xenon MRI
  - Utilises a radiation-free diagnostic pharmaceutical agent to illuminate function
  - Visualises and quantifies lung ventilation and gas exchange\* in the patient's own thoracic cavity



# **Xenon MRI Technology**



### Game-changing drug-device imaging product with per patient consumable

Hospital Hyperpolarisation Lab





Multi-dose Dose Xenon Cylinder Production

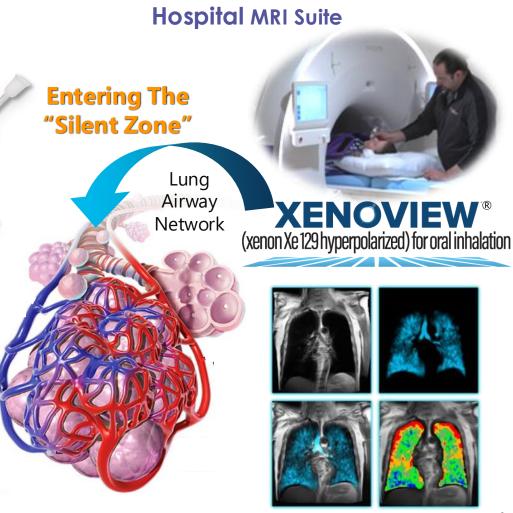
Dose Measurement

XENOVIEW® Active Dose

#### **XENOVIEW®** Indication

Prepared from the Xenon Xe 129 Gas Blend, is a hyperpolarised contrast agent indicated for use with MRI for evaluation of lung ventilation in adults and paediatric patients aged 12 years and older.

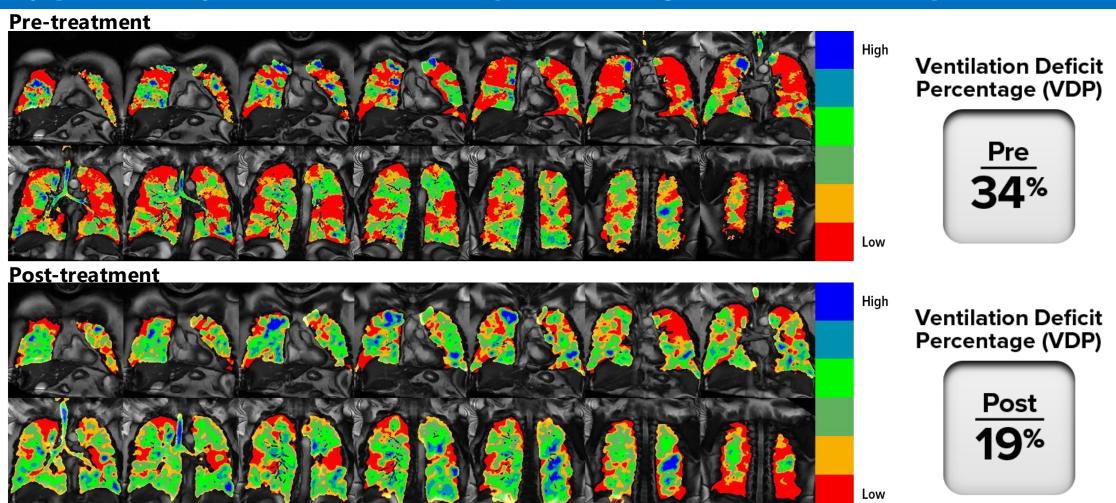
XENOVIEW has not been evaluated for use with lung perfusion imaging.



## **Our Solution: Xenon MRI Platform**



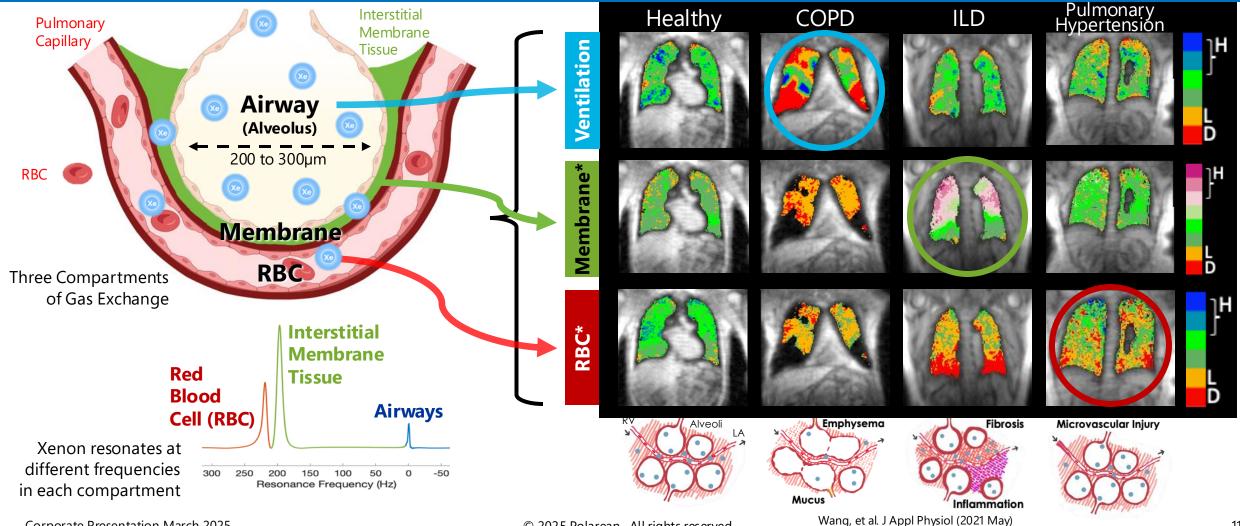
### Only pulmonary function test that provides regional visual and quantitative data



## The Value – See More



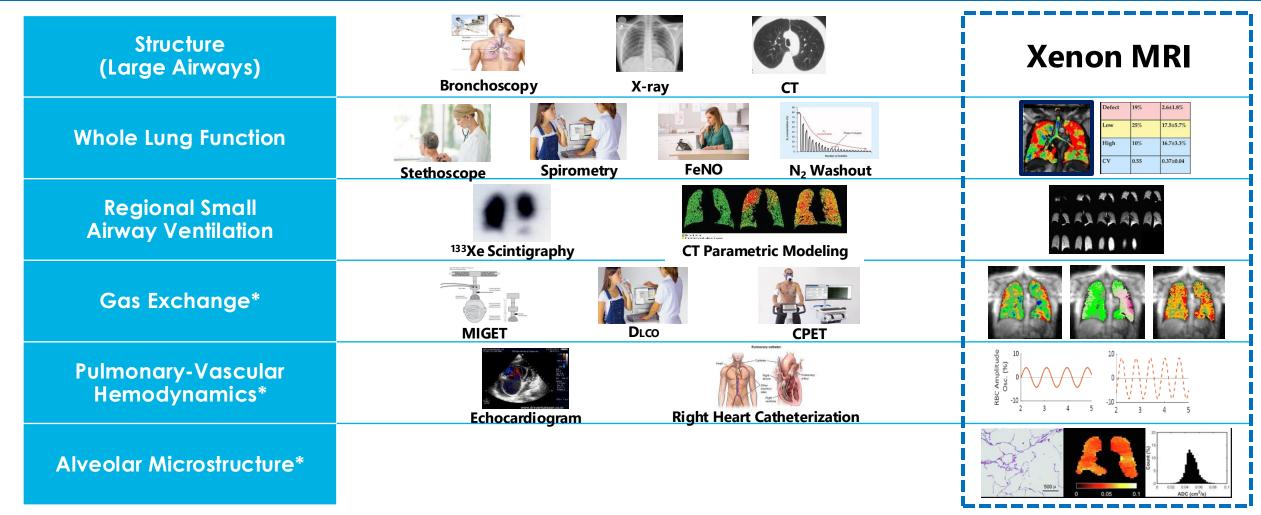
### Xenon MRI is uniquely suited to more precisely characterise multiple diseases



# Delayed Diagnosis: Losses Extend Beyond Time, Cost, and Health



The ONLY comprehensive solution providing a full picture in one 10-second exam



## **Clinical Focus Areas**



### Multiple entry points

- Pulmonology
- Cardiology
- Hematology
- Immunology
- Interventional Pulmonology
- Lung Transplant Surgery
- Radiation Oncology
- Radiology



# Clinical Use: Lung Obstruction/Cancer

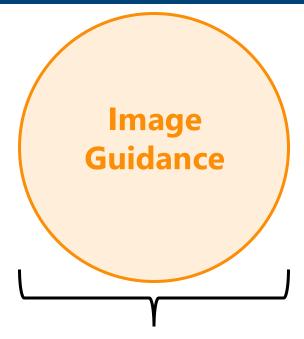


Disease Characterisation

Therapeutic Response

- Asthma
- Bone Marrow Transplant
- Lung Transplant
- Oncology (Surgical, Radiation, and Medical)
- COPD

- Unexplained Breathlessness
- Long-COVID
- Bronchopulmonary Dysplasia
- Cystic Fibrosis
- Deployment-Related Respiratory Disease



- Oncology
  - Surgical Planning
  - Radiation Planning
- COPD
  - Endobronchial valves
- Lung Transplant
  - ❖ Biopsy Guidance

Examples

## **22 Xenon MRI Customers**



### **Leading academic medical centers**

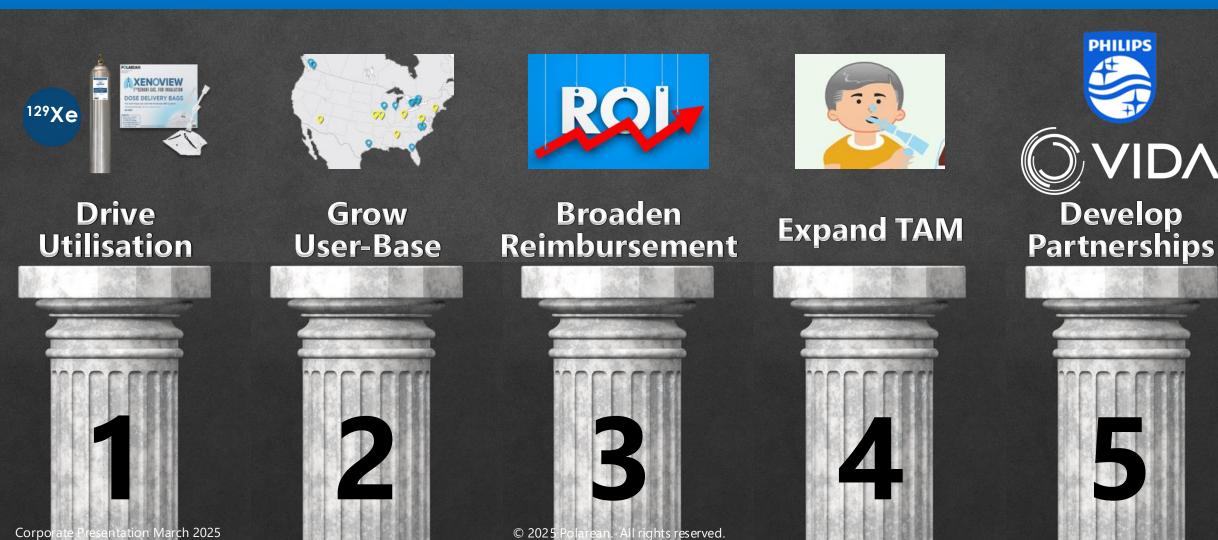


# **5-fold Strategy**



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### Generating value and paving the path for success in 2025 and beyond



# **Commercialisation Strategy**

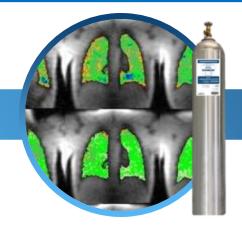


### A three-pronged approach in market development phase





- Our Strongest Champions
- Enable handful of sites to begin utilising clinical gas



**Drive Utilisation** 

- Target pulmonologists, surgeons, and radiologists
- Focus on multiple clinical applications, starting with ventilation imaging
- Future growth magnified through utilisation



Target Top-100 U.S. Lung Hospitals

- Build credibility with early influencers and publishers
- Leverage early success with research-base customers
- Pre-existing MRI compatibility
- Promote profitable ROI with reimbursement codes

# **Strong Economic and Clinical Incentive for Adopters**



#### Attractive reimbursement - 3 scans/week yields positive cash

#### US Healthcare Dynamics:

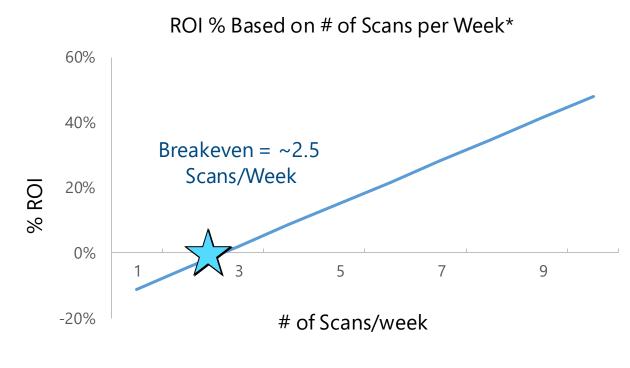
- Reimbursement drives technology adoption
- Payers include the US government (Medicare and Medicaid) and private insurers

#### Hospital Revenue Model:

- Polarean reimbursement code offers incentive for additional hospital revenue while providing improved patient care
- Polarean reimbursement code enables return on investment (ROI) through covered scans and reduces financial risk

#### Polarean Opportunity:

 Addresses a gap in functional lung imaging, enhancing diagnosis and care



<sup>\*</sup> Includes all costs: the system, disposables, potential room prep, MRI upgrade, and personnel

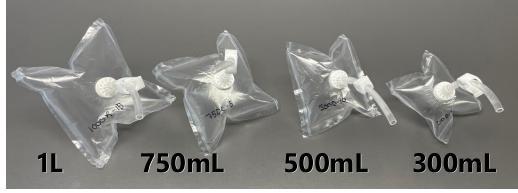
# **Planned TAM Expansion\***



### Focused on high-value market expansion products

- Lowering On-Label Age (12 to 6 Years Old)
  - Submitted Supplement to FDA July 2024
  - Launch Controlled Market Release in H2 2025
  - Benefits both children and providers
    - ✓ No radiation, enabling safe longitudinal imaging
    - ✓ Simpler and less effort-dependent than spirometry
    - ✓ No reference equations required
    - ✓ Visualises lungs function to monitor progress and support compliance
    - Quantifies alveolar simplification in early childhood through adolescence
    - ✓ Gas exchange offers functional measurement of membrane conductance and RBC transfer





# **Planned TAM Expansion\***

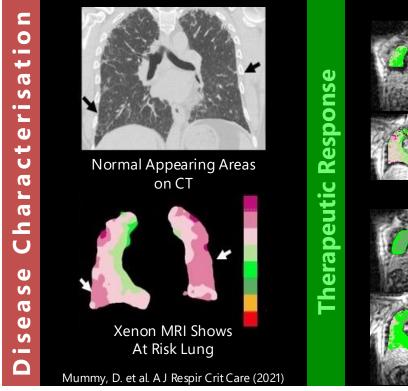


### Focused on high-value market expansion products

- Gas Exchange
  - De-risked product label expansion by leveraging current product/research
    - ✓ Addresses a significant unmet clinical need
    - ✓ Strong product safety profile
    - ✓ Positive FDA Feedback from Type B meeting
    - ✓ Extensive regulatory process experience
    - ✓ Secured hospital reimbursement
    - ✓ Over 10 years of research in gas exchange science with numerous publications
    - ✓ Proof-of-concept study conducted with 142 subjects †

Allows disease characterisation and management of early active disease not explained by CT and/or Spirometery

Allows monitoring and optimisation of IPF antifibrotics





## **Xenon MRI Service Model**

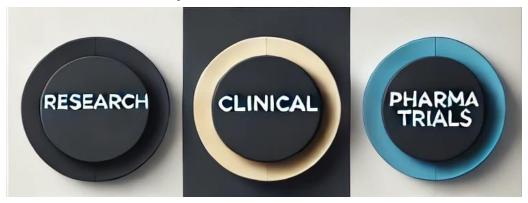


### Polarean expansion into pharma-sponsored trials

- Strategic Partnership with VIDA
- Advancing Drug Development
  - Sensitive, non-invasive biomarkers potentially reduce sample sizes and accelerate time-to-market for new therapies
- Major Global Pharma Partner Selection
- Strengthening Market Position & **Growth Strategy**

#### **Xenon MRI**

Key Revenue Verticals



#### **Pharma Companies Involved in Studies Using Xenon MRI Through Our Customers**

















## FY 2024 Financial Overview



### **Strong Finish to the Year**

#### Revenue

- Updated 2024 Forecast to US \$3.0 3.1 m\*
- > >50% growth in consumables, 2024 vs 2023

#### Expenses

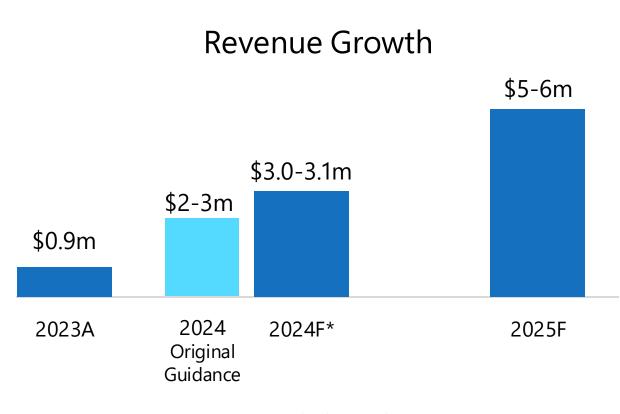
- Investing in commercialisation efforts
- > Tight control of cash operating expenses

#### Cash

- > \$12.1m\* as of 31 December 2024, and no debt
- > Funds company until through Q1 2026

#### Strong Strategic Investment

- Bracco Imaging
- NUKEM Isotopes



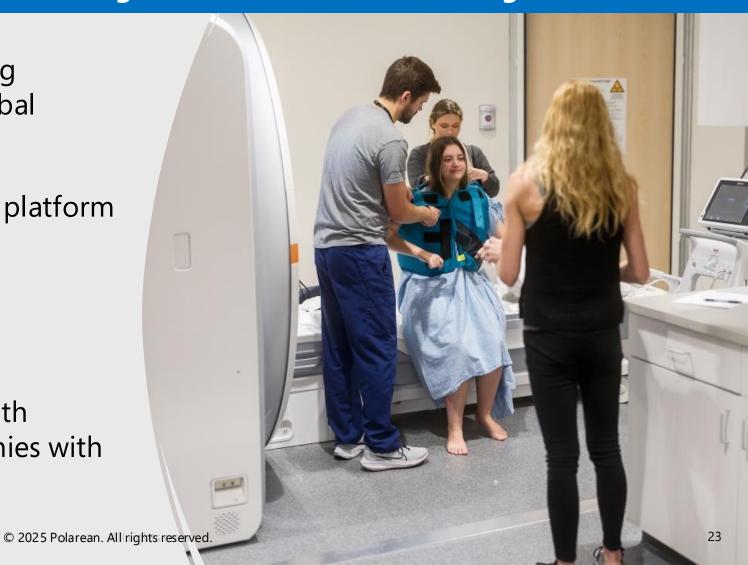
\*Unaudited Financials

# Why Invest in Polarean?



#### Revolutionising pulmonary medicine through direct visualisation of lung function

- Game changing drug device imaging product that addresses growing global health problem
- Pioneering functional lung imaging platform with large total addressable market
- Clear patient impact and attractive reimbursement programme
- ✓ Fostering additional partnerships with medical device and pharma companies with significant growth potential



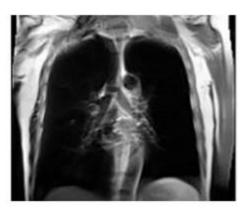
# **Thank You!**

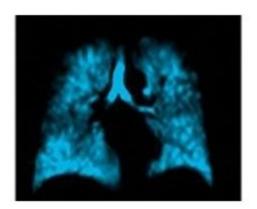
#### **Enquiries:**

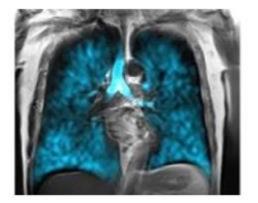
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Nick Moore, Nick Harland, Brough Ransom, Ben Good (HC Investment Banking)
Nick Adams / Nick Harland (Corporate Broking)
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Walbrook PR Anna Dunphy / Phillip Marriage +44 (0)20 7933 8780 polarean@walbrookpr.com

## Optimise lung health and prevent avoidable loss by illuminating hidden disease









## **Board of Directors**



## Industry leaders with extensive industry and leadership experience



			Selected Prior Affiliations	
	Non-Executive Chairman	Former Polarean CEO, serial entrepreneur	POLAREAN EMBREX BIOLEX	
_	Non-Executive Director	Former CEO of Curium North America	CUCIUM Mallinckrodt Pharmaceuticals	
	Non-Executive Director	Former Managing Director of NUKEM Isotopes	NUKEM	
	CFO & Director		innocrin scynexis	
	Non-Executive Director	Chief Corporate Development Officer and Head of Strategic Initiatives, Bracco Group	SmithNephew	
	Non-Executive Director	Chief Financial Officer, Distalmotion	CONVATEC  - forever caring -	
	CEO & Director		St. Jude Medical NeuroTherm Medtronic	